

## How Do Gen 3 Serial Consoles Stack Up?

Gen 1 & 2 serial consoles can't meet modern demands for availability, security, and overall resilience. Organizations need to replace these devices due to a lack of software upgrades, support, and security patching. The solution is the **Gen 3 serial console**.

*ZPE Systems* has the only drop-in Gen 3 out-of-band solution that offers more complete remote access and troubleshooting than current generation devices, but with many additional capabilities to satisfy sustainability initiatives, reduce e-waste, and lower operational costs.



	Gen 1 & 2 Issues	Gen 3 Advantages
Connectivity	<ul> <li>External modem</li> <li>Not certified for 5G</li> <li>Buggy software, modem is not active when it's needed</li> </ul>	<ul> <li>Dual-embedded 4G LTE &amp; 5G modem</li> <li>Factory installed Global SIM</li> <li>MPLS, VDSL, even analog modem</li> <li>Built-in ethernet switch with 10G SFP ports</li> <li>Routing stack with BGP</li> <li>Tunneling with IPsec &amp; WireGuard</li> <li>WiFi option</li> <li>Cell tower synchronization</li> </ul>
Management & Automation	<ul> <li>No Cloud SaaS option</li> <li>Limited/Difficulty Scale</li> <li>Zero touch provisioning limited by paywalls</li> </ul>	<ul> <li>Cloud SaaS option and superclustering</li> <li>True zero touch provisioning</li> <li>Embedded Automation tooling, like Ansible, Git, &amp; Python</li> </ul>
Security	<ul> <li>Old Linux Kernel</li> <li>Exposed to vulnerabilities and exploits (CVEs)</li> </ul>	<ul> <li>Latest Linux Kernel</li> <li>Common Vulnerabilities and Exposures (CVE) patched in 72 hours or less for critical; otherwise every 2 weeks</li> <li>PSIRT program</li> <li>3rd-party testing</li> <li>Software LifeCycle Management</li> <li>Geofencing</li> <li>SAML SSO (Okta, Duo, Ping ID, ADFS)</li> </ul>



	Gen 1 & 2 Issues	Gen 3 Advantages
3rd-Party Certs & Validations	• None	<ul> <li>FIPS 140-3 (In Process)</li> <li>Synopsys Whitehat</li> <li>Synopsys Blackduck</li> <li>Synopsys Coverity</li> <li>SoC2 - Type 1</li> </ul>
Sustainability & Green Initiatives	<ul> <li>Many single-purpose boxes</li> <li>HA requires 2x cost, 2x power, etc.</li> </ul>	<ul> <li>Platform 6-to-1 device reduction</li> <li>Power savings</li> <li>Ends premature HW upgrades</li> </ul>
Resilience	Redundant power supplies only	<ul> <li>Redundant power, data, &amp; connectivity options</li> <li>HA deployments</li> <li>Immutable concept &amp; wipe-and-play with ZTP</li> </ul>
Platform	<ul> <li>ARM CPU, low performance, limited/no VM support</li> <li>Limited port count and operating temperatures</li> </ul>	<ul> <li>High performance Intel CPU &amp; DRAM</li> <li>Platform for: Serial console, Router, LTE, jumpbox, 3rd party VM's, automation</li> <li>Modular, high density &amp; branch hardware</li> <li>Deep buffer serial ports</li> <li>Ruggedized &amp; extended-temperature options</li> <li>96 ports in 1U</li> </ul>

## Serial Console Trade-in Program



## Get money back on the Only Drop-In Gen 3 Solution...

To help with your upgrade, ZPE Systems is now offering **money back** when you switch to Gen 3. Call to see how much you can save.

## Why trade?

- Get a discount for your old gear
- Improve uptime and cut workloads with Gen 3 Out-of-Band remote access and automation
- Bonus: Get access to ZPE Cloud for intuitive, browser-based global fleet management

<u>Start your</u> <u>trade-in Today</u> 1-844-4ZPE-SYS sales@zpesystems.com